

TekNotes

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TekLinks Achieves SMB Specialization

TekLinks a regional IT services firm, based in Birmingham, AL announced today that it has achieved SMB Specialization from Cisco®. The SMB Specialization recognizes Cisco resale channel partners whose primary focus is on the small and medium-sized business (SMB) market with fewer than 250 employees.

"We at TekLinks are excited at the extreme amount of attention Cisco has placed in the small and medium-sized market," said Don Monistere, TekLinks VP of Commercial Market Sales. "Having worked in the SMB space for the past twenty-years, I knew that the smaller companies not only have to utilize the same technologies as the Fortune 500 but they have to do it with tighter budgets. Earning the SMB Specialization status from Cisco acknowledges our expertise and dedication to the small and medium business with top-notch sales and support teams. It also validates our attentiveness to service level performance there by reducing costs to the end-user."

The SMB Specialization is the first Cisco Partner Specialization that addresses high-level skills required to successfully design and deploy Cisco SMB (fewer than 250 employees) solutions. The SMB Specialization signifies TekLinks engineers possess the skills to identify customers routing, switching, and wireless network needs and recommend and implement proven solutions.

TekLinks holds Cisco's Advanced Specializations in the following areas: Data Center Network Infrastructure, Data Center Storage Network, Routing & Switching, Security, Unified Communications and Wireless LAN. TekLinks also holds Cisco certifications and specializations in network based physical security, digital signage, digitally controlled & managed utilities, multi-tenant communications and technology solutions.

These and other specializations and authorizations will continue to be recognized in the Partner Locator section of Cisco's website. To access the Partner Locator, please visit:

<http://www.cisco.com/go/partnerlocator>.

About TekLinks

TekLinks, with offices in Birmingham, AL; Daphne, AL; Destin, FL; Gulfport, MS; Hattiesburg, MS; Huntsville, AL; Jackson, MS; and Montgomery, AL; offers IT Consulting, Professional Services, Managed Services Hosting and Co-Location services to SMB Accounts and Enterprise Accounts throughout Alabama, Mississippi and the Gulf South. Founded by a group of local industry veterans, TekLinks has attained highly regarded industry certifications including Cisco Gold, Microsoft Gold, Citrix Gold, VMware, EMC, EqualLogic, Red Hat Linux, and Novell among others. With over seventy percent of employees in engineering roles, TekLinks is uniquely positioned to provide a company or assist an IT staff with LAN/WAN infrastructure design, VOIP implementation, security solutions, email systems, voice consulting, or general network support needed to keep a business running smoothly and reliably. In addition, TekLinks offers a variety of co-location, hosted and managed services via its Data Centers located in Birmingham, Jackson and Hattiesburg. For more information visit

www.teklinks.com.



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